

Valpak[®]: Ads Consumers Know And Want

Consumer Awareness Study



- **Perception of** *Valpak*[®] **is positive**—nearly eight in 10 adults receiving *Valpak*[®] rate its quality as excellent-to-good.
- *Valpak*[®] awareness is high—more than nine out of 10 adults receiving *Valpak*[®] are aware of it.
- **The** *Valpak*[®] **envelope gets opened**—eight out of 10 adults receiving *Valpak*[®] usually open it and look through the offers.



- *Valpak*[®] offers have a long shelf life—more than six in 10 adults receiving *Valpak*[®] keep their offers at least one month or longer.
- *Valpak*[®] offers are shared—63% of consumers in two+ adult households share offers with at least one other adult in the household.

Source: Comunications Center, Inc. study, March 2003

You can depend on the direct mail envelope consumers know best to get your advertising message seen. Call your Valpak® office for mail dates and details.